

Directorate of Economics and Statistics,

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No. 4619/DES/Industrial Survey/2016

Bhopal, dated 27/10/2016

Sub: DES Response on bidder's queries received against EoI cum RFP for the Selection of agency for preparation of first report on "INDUSTRIAL ECONOMIC ANALYSIS -2016-2017" for Madhya Pradesh.

Ref: Prebid meeting held on 24/10/2016, 3.00 PM at MPSPC meeting hall.

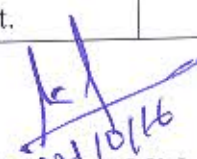
Following are response on queries made by various agencies through email and during the prebid meeting held during 24/10/2016.at MPSPC meeting hall.

S No.	Reference	Description as per Tender Document	Query	DES Response
A. KARVY INSIGHTS				
I	E-mail Page No.10 Point 06 sub points 2&3 Antara.nag@karvy.com	The agency should have executed at least 02 projects with govt. institutions in industrial sector worth more than 50 lakh in last 5 years. & Minimum 3 years' experience and proven track record of evaluating of large similar programs particularly in the Industrial sector (essential)	Relaxation for these criteria- To give a perspective, we gave conducted major government contracts/government supported projects across major states in India. 2. Consortium be allowed between 2 parties with proper documentation submitted to be provided for this bid?	Considered, please download modified version of RFP on official website.
II	Page No.5 Section b	Primary data need to be collected to study various aspects related to industries. The most appropriate sample size depends upon the number of industries by type i.e. large, medium, small, cottage / handicraft etc. Thus it is suggested to have sample of minimum 400 units from each category..	Can MP DES provides the key industries under Large, Medium, Small, Cottage/Handloom as sample size of 400 is required under each key industry under these broad categories. Otherwise it may present a problem. Alternatively, what are the key focus industries for MP that Des would like to cover under the	DES is also in the process of making unit wise compendium. We can provide whatever data available with us on request contact Officer: J.D. (IMS) DES Phone No. 0755-2551125 E-mail- des3ims@gmail.co

S No.	Reference	Description as per Tender Document	Query	DES Response
			primary survey under Section 2 or would you like to opt for all the 24 industry categories under Section 2	m and desmp@ nic.in
III	Page No.8	Consultant-1 has to be a production / construction/ structured Engineer.	“Consultant-1” also be a civil engineer instead of just being construction/structured engineer?	Non negotiable
IV	Page No.9	Librarian M. Lib, Science & Information Analyste. He/she will provide all necessary documentation support	AS an alternative for Librarian, could we have an economics/business related specialist?	Non negotiable
V	Page No.11	<p>1.The agency has to complete the given assignment in six months from the date of signing of the contract.</p> <p>2 The agency has to submit draft of final report within 15 days from the submission of Progress report Ist .</p> <p>3. The agency has to submit final report within 6 months from the date of signing of the contract incorporating all inputs given by DES and stakeholders departments.</p>	For the first draft final report only 3.5 months has been given out of total of 6 months. It would be a challenge to achieve this. So here first draft report, post acceptance of inception report, it would be good to get 4 months. Overall if 7-8 months is provided for the entire project it would be helpful.	Non negotiable

S No.	Reference		Description as per Tender Document	Query	DES Response
VI				Can DES provide clarity on payment schedule ?	<p>Tentative Payment Schedule:</p> <ol style="list-style-type: none"> 1. 20% on submission of Inception Report within 30 days from the date of signing of contract.. 2. 20% on timely submission of Progress report (1st zero draft of complete report including baseline report within 60 days from the date of Inception report) 3. 30% on the submission of draft of final report within 15 days from the submission of progress report and presentation. 4. 30% on the end of final report within 6 months from the date of signing of the contract incorporating all inputs given by DES and stakeholders departments and approved by the Commissioner DES.
VII				Preparation of the bid, may we request reasonable time post the corrigendum is circulated.	Consider timeline extended new time line is 15/11/2016,3.00 PM.
B DIALSMITH SMI					
I	E-mail	Chandramouli.guin@mrssindia.com Page No.8 & 9 Para 5	Team composition and work expected to be performed	What is the difference intended between Team Leader and Lead consultant? Are the agency supposed to provide details of both A & B ? or any one will	Yes

S No.	Reference	Description as per Tender Document	Query	DES' Response
			be acceptable ?	
II	Page No. 10 Para 6	The consulting Agency should meet the following criteria	The point no.2 need to be relaxed. Our submission is to remove the word " govt. institution in industrial sector...."&...." Worth more than 50 lakh in last 5 years".. in case of point no.2 Kindly note that there are many agencies who have experience and expertise in executing assignments in private sector but may be new entry to government sector as survey/M&E agency. Therefore, this provision will be major constraint to participate. If it is not possible to remove any content then kindly consider the Team.	Please see Response of query No. A.I
	Page No. 17 Para 5	Payment Terms	There is no mention about stages of payment or schedule of payment. This is a very much cash intensive study therefore DES may kindly share the plan for payment schedule . It is very much important.	Please refer response of query No. A -VI


 (Dr. Rajendra Mishra)
 Commissioner
 Economics and Statistics
 (M.P.)